



A quick guide to Microsoft NCE

Understanding Microsoft's new commerce experience (NCE)

What's changed?



Annual subscriptions are for a full 12-month term from the licence date.



The number of licences can only be decreased at the end of the subscription term.



The number of licences can be increased at any time during the term of your subscription, and billing for this is pro-rated to the subscription renewal date.



You can upgrade to a higher level of licence at any time during the term, and billing for this is pro-rated to the subscription renewal date.



You can now turn off auto-renew on any NCE purchases, ensuring your licence and billing stops at the end of the term.



Monthly subscriptions allow full modification and cancellation of licensing on a monthly basis, providing greater flexibility for fluctuations throughout the year.



Licences can be mixed between annual and monthly subscriptions for the same product.



When you have made an NCE purchase, there's a 24-hour window to cancel if required in PSP.

Benefits of aligning end dates

As a customer, you have various benefits and reasons for aligning your subscription term end dates:

Add-on management: you can terminate/renew add-on subscription at the same time as existing subscription, so you don't need to pay for an add-on subscription alone without having to use it.



Align subscription renewals with fiscal year: a subscription's renewal dates can be aligned with fiscal year begin date, so that budget can be allocated accordingly each year



Consistent and efficient invoicing: all subscriptions align to uniform invoicing experience and it streamlines customer billing. The billing period and charge cycle for consumption and licence-based subscriptions become consistent with a calendar-month charge cycle. Moreover, you don't need to worry about buying subscriptions on different dates because the charge cycle can align with the calendar month, and we prorate the cost for you to bill your customers.



Flexibility for end dates: each group of subscriptions can have their own coterminous date

NCE subscriptions at a glance

	Monthly	12-month	Three year
Payment options	Pay monthly	Pay monthly or annually	Pay monthly, annually, or upfront
Benefits	<ul style="list-style-type: none"> Flexible Suits the changing needs of your organisation 	<ul style="list-style-type: none"> Cost-effective unit price Protects you from price increases 	<ul style="list-style-type: none"> Cost-effective unit price Gives you even better greater protection from price increases
Licence modification	<ul style="list-style-type: none"> Upgrade and increase seats anytime Decrease or cancel the number of seats once a month 	<ul style="list-style-type: none"> Upgrade and increase seats anytime Decrease or cancel the number of seats annually 	<ul style="list-style-type: none"> Upgrade and increase seats anytime Decrease or cancel the number of seats after 36-months
Pricing	Subject to change each month	Locked-in for 12 months	Locked-in for 36 months

Talk to us about Microsoft NCE today

Chat to our Microsoft licensing specialist today for free support with your organisation's NCE options and gain greater control over licensing costs and complexity.

Get in touch

Contact us

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